10/17 | 9-10:25a | **Basic Bargaining: Getting Ready**  
(85 minutes) No prior experience or training required

In this interactive session, we will address the tasks you need to accomplish before you begin preparing your proposal: determining the scope of your bargaining, assigning roles and responsibilities, setting bargaining goals and timelines, and developing your communications plan. We will also discuss how to accomplish these tasks in an online environment.

10/17 | 10:30a-12p | **Basic Bargaining: Preparing Your Proposals**  
(85 minutes) No prior experience or training required

Participants in this session will discover how to determine what ideas to include in your initial proposal. You will use an OEA tool to review your current contract, create member survey questions that will provide constructive feedback, and coordinate with other locals to incorporate best practices into your proposals. We will also discuss how to accomplish these tasks in an online environment.

10/20 | 4:30-5:30p | **Basic Representation: Communicating at Work**  
(60 minutes) No prior experience or training required

In this short webinar, you will learn how to map out your worksite, develop a process for promoting two-way communications between your colleagues and your local leaders, and establish a schedule for meeting with your administrator. We will also discuss how to accomplish these tasks in an online environment.

10/22 | 4:30-5:30p | **Recruiting and Engaging New Hires in a Digital World**  
(60 minutes) No prior experience or training required

We know that zoom burnout is a challenge, and that educators are feeling isolated. We will share ideas of ways to offer valuable connections with members including a focus on relational connections to new hires. Participants will hear success stories from local leaders from this fall’s virtual membership season as well as lessons learned.

10/24 | 9a-12p | **Bargaining Racial Equity**  
(3 hours) No prior experience or training required

Participants will explore concrete organizing strategies to promote racial equity for students and members. Using a case study and small group discussion, we will explore how to create a membership consensus to highlight equity proposals, recruit community allies, and determine bargaining priorities. This workshop is particularly appropriate for local leadership, and bargaining and organizing chairs.

10/27 | 4:30-5:30p | **Basic Representation: Influencing Your Administrator**  
(60 minutes) No prior experience or training required

In this short webinar, we will discuss the following strategies to leverage your relationship with your administrator to effect positive change: adapting techniques to match different administrator personalities, using evidence to support your argument, and finding equal footing with your supervisor. We will also discuss how to accomplish these tasks in an online environment.

10/29 | 4:30-5:30p | **Self-Care in Challenging Times**  
(60 minutes) No prior experience or training required

Practicing self-care and building educator resilience is a challenge under the best of circumstances. When working in a virtual environment during a worldwide pandemic, how do we ensure that we are taking the time we need to care for ourselves and practice resiliency? In this course, we will learn high leverage strategies that help you build mindfulness and reflection into your practice so that you can perform at your best.

**REGISTER ONLINE:** oregoned.org/oea-fall-seminar-series